

You Have Questions Our Consultants Have Answers

Trojan has identified top industry consultants who stand ready to address your specific questions and help you move forward improving your office practices. Our goal is to provide consultation to help define your practice's image and create a patient-centered practice with the support of the industry's leading consultants in the areas of HR/employment, taxes, operations, collections, billing, leasing, profit/loss, buy/sell agreements, and billing and coding questions.

| What Do You Need To Know? |

Questions have included subjects from billing to HIPAA to incentive offers to policy manuals to paying vacation time.

Online, you can see consultant responses to the following questions... and much, much more!

- Do you recommend annual staff meetings? If so, what should we be discussing?
- Can you alternate codes between 4910 and 1110 if a patient comes more than twice a year?
- How do I get my billing under control?
- What are the rules for record retention?
- Are we able to bill for an office visit or behavior management if the dentist is unable to perform treatment because a child is uncooperative?
- What are some internal practice indicators to look at when evaluating a practice for purchase?
- How early in the morning can we call patients to confirm appointments?
- How do you get around a waiting period for emergency treatment?
- What steps should be taken to terminate an employee?

Better Yet, Ask Your Own Questions

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